

Professional Development

RESOURCE GUIDE #9

FUNDING RESOURCES and OPPORTUNITIES

OVERVIEW: This Funding Resources and Opportunities Professional Development Resource Guide presents references to appropriate tools that may assist you with your fundraising efforts for your substance abuse prevention programming. This guide lists books, Web sites and training opportunities intended to increase your ability to seek and obtain funding. The guide also references a variety of funding opportunities that may be relevant to your work.

TRAINING

Foundation Center

The Foundation Center offers free online tutorials such as Guide to Funding Research, Proposal Writing Short Course, and Proposal Budgeting Basics. The Center also offers a variety of free or low-cost interactive, guided online training courses that reinforce lessons with interactivity, assignments, and self-tests.

<http://foundationcenter.org/getstarted/training/online/>

Donors Forum of Chicago

Donors Forum workshops (located in Chicago and surrounding suburbs) offer tools, tips and resources on topics important to nonprofits, such as ABCs of Proposal Writing and Grantseeker Primer.

<http://www.donorsforum.org/calendar/npcalendar.html#proposals>

BOOKS, GUIDES and TOOL KITS

The Foundation Center's Guide to Proposal Writing (fifth edition) *

Geever, Jane. Foundation Center, 2001. 226 pages. This publication outlines the steps of writing a grant proposal, from proposal planning through writing, to post-grant follow up. It gives attention to researching, contacting, and cultivating potential sources of funds, and what grantors look for in a proposal. The publication can be purchased at: <http://foundationcenter.org/marketplace>

The Foundation Center's Guide to Grantseeking on the Web *

Foundation Center, 2003. 852 pages. Provides a gateway to the numerous online resources available to grantseekers (abstracts of grantmaker Web sites, government funding sources, etc.).
<http://cnl.foundationcenter.org/searchbasic.html>

Fundraising Basics: A Complete Guide (second edition) *

Ciconte, Barbara L. and Jacob, Jeanne G. Jones and Bartlett Publishers, 2005. 438 pages. With case studies and real-life examples, this practical guide gives development staff, managers, and directors a platform from which to operate their fundraising programs. The publication can be purchased at:
<http://nonprofit.jbpub.com/catalog/0763734462/>

Winning Grants: Step by Step, (second edition)

Carlson, Mim. The Alliance for Nonprofit Management. Jossey-Bass, 2002. 110 pages. This workbook is filled with practical advice and illustrative examples. The companion CD-ROM contains sample proposals and blank worksheets to guide you through the proposal-writing process. The publication can be purchased at: www.josseybass.com/wiley/cda/wileytitle/productcd-078795876x.html

Getting Funded: A Complete Guide to Proposal Writing.

Hall, Mary. Continuing Education Press, Portland State University, 1998. This guide takes you step-by-step, through the proposal writing process. It covers current trends in funding and the nuts and bolts necessary for writing a successful proposal. The publication can be purchased at:
www.cep.pdx.edu/titles/getting_funded/index.shtml

WEB SITES

Foundation Center

The Center maintains a comprehensive database on U.S. grantmakers and operates research, education and training programs designed to advance philanthropy at every level.

<http://foundationcenter.org>

Donors Forum of Chicago

The Forum is a resource for leadership, education, research and action on behalf of philanthropy and nonprofits.

www.donorsforum.org

The Grantsmanship Center

The Center provides national training, resources, magazine archives, daily grant announcements and indexes of funding sources.

www.tgci.com

GrantProposal.com

This is an instructional Web site on grant writing and grant proposals, focusing on private foundation grants to established non-profit organizations. The Web site offers strategies for turning your organization's grand vision into concrete language.

www.grantproposal.com

Join Together

Provides current news, research and funding opportunities for people working in the fields of tobacco, alcohol and drug prevention and treatment.

www.jointogether.org/news/funding/

FUNDING OPPORTUNITIES

SUBSTANCE ABUSE PREVENTION GRANTS PROGRAMS-FOUNDATIONS

The following resources can assist you in identifying appropriate foundations or corporations that award grants in your identified geographical (Illinois) and/or subject area (substance abuse prevention).

Directory of Illinois Foundations (seventh edition) * Donors Forum of Chicago, 2002-2004. Offers an extensive print listing of foundations and corporate giving programs in Illinois. It is intended to assist nonprofit organizations in their communications with grantmaking foundations and corporations.

Grants for Mental Health, Addictions & Crisis Services *

Foundation Center, 1999. This book reveals the scope of current foundation giving in the field. Provides descriptions of recent grants of \$10,000 or more including those related to alcohol, drug and substance abuse prevention and treatment. The most recent edition of the publication can be purchased at: <http://foundationcenter.org/marketplace/>

SUBSTANCE ABUSE PREVENTION GRANT PROGRAMS – FEDERAL

Grants.gov is the source to find and apply for federal government grants. There are over 1,000 grant programs offered by all federal grant making agencies.

www.grants.gov

Grants specific to substance abuse prevention include:

The Drug-Free Communities Support Program (ONDCP)

www.ondcp.gov/dfc

Weed and Seed (OJJDP)

www.ojp.usdoj.gov/ccdo/ws/welcome.html

Safe Schools – Healthy Students Initiative

www.ed.gov/programs/dvpsafeschools/index.html

Office of Safe and Drug-Free Schools

<http://www.ed.gov/about/offices/list/osdfs/programs.html>

Substance Abuse and Mental Health Services Administration (SAMHSA) Grant Opportunities

List of discretionary grant programs based on budget appropriations. www.samhsa.gov/Grants

TECHNOLOGY GRANT OPPORTUNITIES AND RESOURCES

TechSoup STOCK

TechSoup Stock is an online product donation service that connects nonprofits with technology product donations. All products are available either for donation, or for prices that are deeply discounted just for nonprofits.

www.techsoup.org/stock/default.asp

Computers for Schools & Nonprofit Organizations

This nonprofit organization has placed over 25,000 computers in schools, nonprofit organizations and need-based homes proving that limited funding does not preclude access to technology.

www.pcsforschools.org/

* This item is available on loan or for reference at Prevention First

The Professional Development Resource Guide Series is developed by Prevention First's Professional Development department. The Guides provide training resources for prevention practitioners in addition to and in lieu of immediate training opportunities. Prevention First offers classroom-based training throughout the year on many of the topics covered in the Guides. Go to www.prevention.org to view additional resources and information regarding current training opportunities. If you need further support regarding this topic, please contact Prevention First Professional Development department by phone at 800.252.8951 ext. 122 or email training@prevention.org.

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