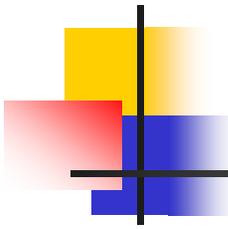


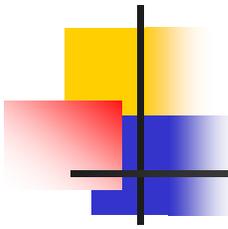
Contracts & Pricing

MACSIS Claims Users Group
Meeting
05/24/2005



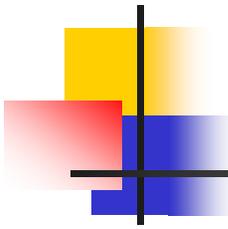
Contracts & Pricing

- Things to remember:
 - ODMH/ODADAS maintains Medicaid rates and contracts.
 - Board staff maintains Non-Medicaid rates and contracts.
 - Rate changes only – term old PROCP and enter new PROCP making sure price schedule and price region are the same as the termed PROCP.
 - When making contract changes (PROVC) don't forget to make the appropriate changes to the PROVD records.
 - The PROVD records should contain the same effective dates and price region as the PROVC record.
 - Medicaid contract and rate changes must be submitted through each department's Medicaid Policy area.



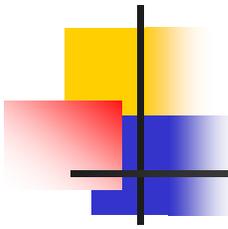
Contracts & Pricing

- Things to remember:
 - When entering PROCP's make sure you attach them to the correct price schedule.
 - Make sure the price region on your PROCP's match the price region on your PROVC or PROVD record.
 - The information on the member's eligibility span that encompasses the date of service determines the contract under which a claim is priced.
 - The contracts and PROCP's price the claim and determine the allowed amount.
 - The Benefit Rules are applied during the adjudication process and determine the net amount.



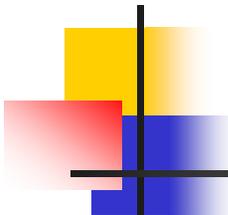
Contracts & Pricing

- Before making changes to contracts or rates you need to understand the major parts of Diamond contracts (PROVC and PROVD), how PROVA affects pricing and how Diamond prices a claim.



Contracts & Pricing

- PROV C – Provider Contract
 - To get paid for services, a provider must have a contract created in Diamond. Each provider may have multiple contracts, based on line-of-business, panels, price regions and effective dates.



Contracts & Pricing

- **PROVD – Provider Contract Detail**
 - Used to control pricing for “shared” procedure codes under HIPAA
 - MH Individual Counseling, MH Group Counseling, AOD Individual Counseling, MH and AOD Hotline, MH Individual and Group CSP
 - Allows you to create multiple contract records defined by the provider address and claim type.
 - PROVD is a keyword and can also be accessed from PROVC using F6-T
 - Each PROVC record will have 2 PROVD records
 - 001 – AODINDIV
 - 002 - MHGROUP

PROVC (Screenshot)

VT320W/32 - [HIPAA (mhhipaa.odn.state.oh.us - 1)]

File Edit View Setup Execute Connect Help

PROVC Provider Contracts Contract Details on File

—Identification—

*Prov ID: 000000001168 FIRELANDS-ERIE *LineBus : MCD
*Panel : 22B *Effective : 07/01/2003

—Status—

Terminated :	Par Flag :	Y	
Term Reason :	PCP Flag :	N	Thresh Met :
Default Contr : P	Enroll Limit:	0	Thresh Month :
PROVCUSERDEF :	Specialty :		Print RA?(Y/N): N
Primary Taxonomy Code :			

—Pricing—

Price Rule 1 : OH	% Billed :	0.00	Claim Hold :
Price Rule 2 :	% Allowed :	100.00	Hold Date : / /
Price Sched : 01N	Withhold :	0.00	Geo Region :
Alt Schedule : A1N	% AWP :	0.00	Svc Region :
Price Region : OH	Disp Fee :	0.00	Cov Group? N
Fund Model :			

—Associations—

IPA :	Fed Tax ID :	344428218
FFS Vendor : 1168	FIRELANDS-ERIE	
CAP Vendor : 1168	FIRELANDS-ERIE	
Security : 9		

—F1=Help,F2=Delete,F3=Contract Overview,F4=Notes,F6=SpecFuncs,F7=Letters—
Save, save->Detail, or Abandon [S,D,A]: S

PROVD - AOD (001)

VT320W/32 - [default (adtest.odn.state.oh.us - 1)]

File Edit View Setup Execute Connect Help

PROVC Provider Contract Detail Pricing Determs on File

—Provider Contract Identification—

*Prov ID: 000000001168	FIRELANDS-ERIE	*LineBus : MCD
*Panel : 22B		*Effective : 07/01/2003

—Provider Contract Detail Identification—

*Address : 001	AODINDIV	*Detail Eff: 07/01/2003
*Claim Type : P		Term Date :
*Order Num : 001		

—Status Override—

Contract Type : P

—Pricing Detail Override—

Price Rule 1 : OH	% Billed : 0.00	Claim Hold :
Price Rule 2 :	% Allowed : 100.00	Hold Date : / /
Price Sched : 11N	Withhold : 0.00	Geo Region :
Alt Schedule : B1N	% AWP : 0.00	Svc Region :
Price Region : OH	Disp Fee : 0.00	
Fund Model :		

Security : 9

—F1=Help, F2=Delete, F3=Contract Detail Overview, F6=Special Functions—

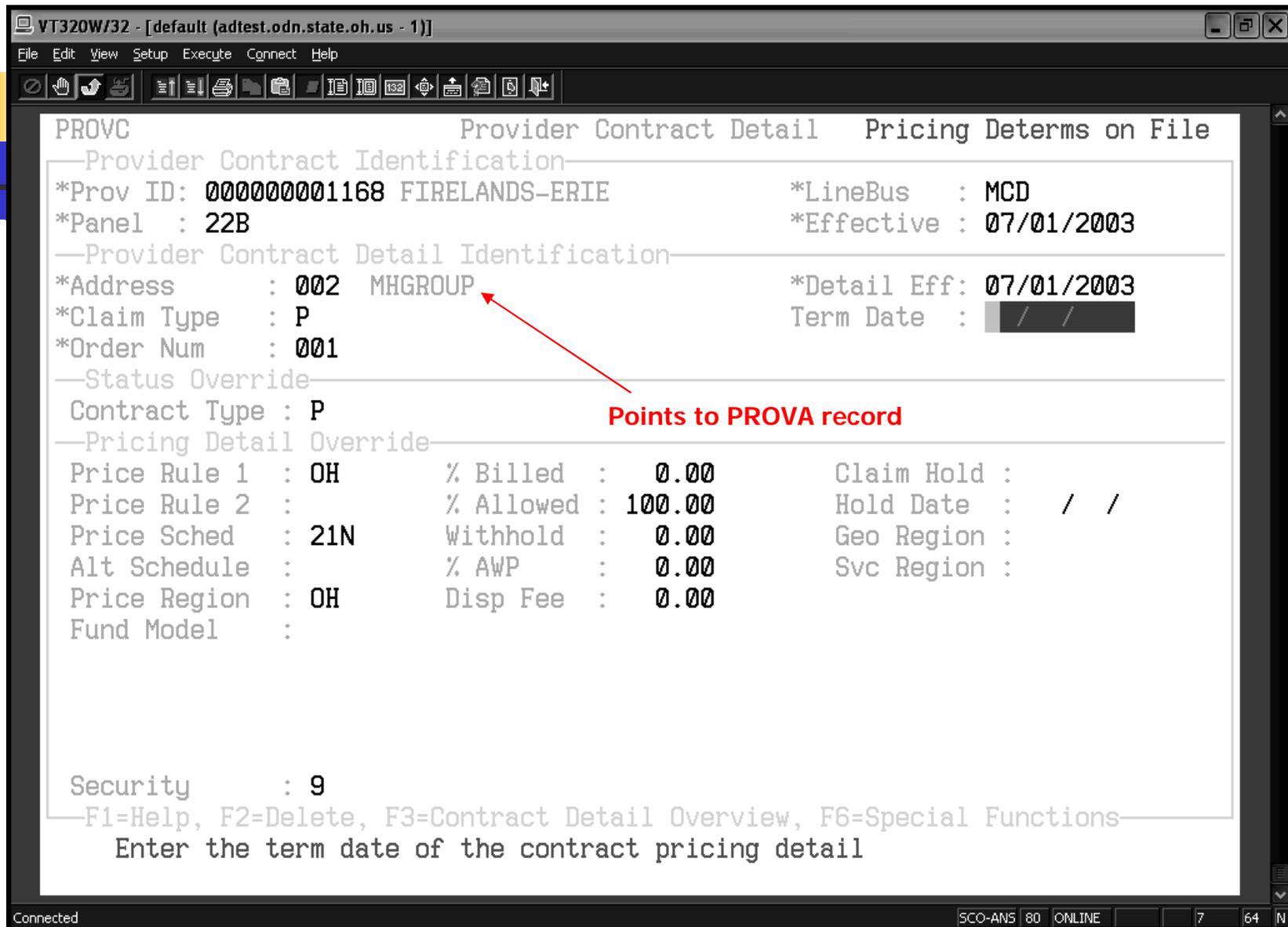
UPDATE? (Y/N):

Points to PROVA record

Connected

SCO-ANS 80 ONLINE 24 20 N

PROVD - MH (002)



VT320W/32 - [default (adtest.odn.state.oh.us - 1)]

File Edit View Setup Execute Connect Help

PROVC Provider Contract Detail Pricing Determs on File

—Provider Contract Identification—

*Prov ID: 000000001168 FIRELANDS-ERIE *LineBus : MCD
*Panel : 22B *Effective : 07/01/2003

—Provider Contract Detail Identification—

*Address : 002 MHGROUP *Detail Eff: 07/01/2003
*Claim Type : P Term Date : / /
*Order Num : 001

—Status Override—

Contract Type : P **Points to PROVA record**

—Pricing Detail Override—

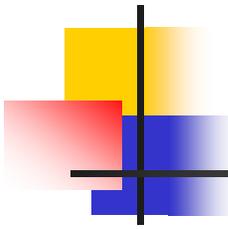
Price Rule 1 : OH	% Billed : 0.00	Claim Hold :
Price Rule 2 :	% Allowed : 100.00	Hold Date : / /
Price Sched : 21N	Withhold : 0.00	Geo Region :
Alt Schedule :	% AWP : 0.00	Svc Region :
Price Region : OH	Disp Fee : 0.00	
Fund Model :		

Security : 9

—F1=Help, F2=Delete, F3=Contract Detail Overview, F6=Special Functions—

Enter the term date of the contract pricing detail

Connected SCO-ANS 80 ONLINE 7 64 N



Contracts & Pricing

- PROVA – Provider Address
 - PROVA is the record in Diamond that holds the various provider addresses which works in conjunction with PROVD to allow you to create multiple contract records to control pricing of “shared” procedure codes
 - Each PROVF record will have 3 PROVA records
 - 000 - Main Address
 - 001- AODINDIV
 - 002 - MHGROUP

PROVA - 000 (Screenshot)

VT320W/32 - [HIPAA (mhhipaa.odn.state.oh.us - 1)]

File Edit View Setup Execute Connect Help

PROVA Provider Addresses

—Identification—

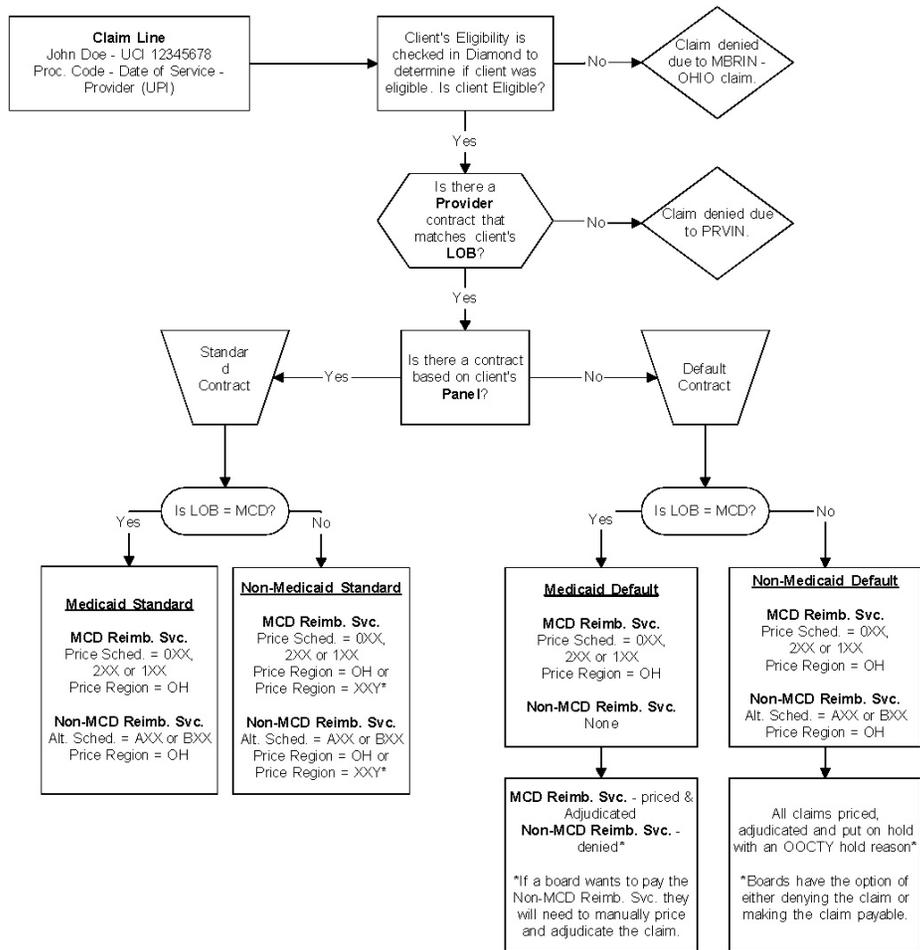
*Prov ID : 000000001168 *Sequence : 000
FIRELANDS-ERIE

Name 1 : FIRELANDS COUNSELING AND
Name 2 : RECOVERY SERVICES } ← Actual Provider Address - default
Address 1 : 2020 HAYES AVENUE
Address 2 :
City : SANDUSKY
State : OH
Zip Code : 44870
Country : ■■■
Contact : MARSHA MRUK
Phone : (419)627-5177 Extension :
County : ERIE
Group :
Fax : (419)627-5179
Default? : N

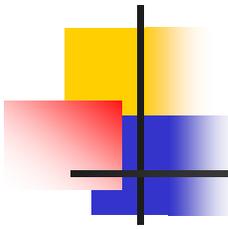
Security :

—F2=Delete, F3=Overview, F6=Special Functions—
Enter country code or <F5> for list
You cannot update primary address - Use PROVF

Contracts and Pricing

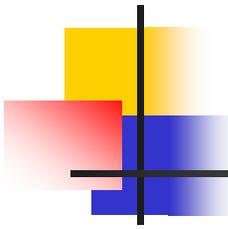


*If Board used different rates, withholds or services than for the Standard Medicaid contract then the Board's price region would be used.



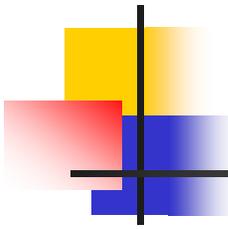
Contracts & Pricing

- First Diamond checks the client's eligibility to see if the client was eligible on the date of service.
 - Is there an eligibility span that covers the date of service in the member record?
 - If no, the claim is rejected
 - If claim is entered via EDI – critical error
 - If claim is entered manually – denied as MBRIN



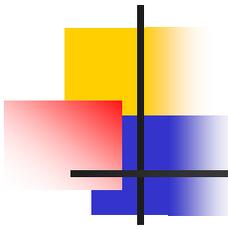
Contracts & Pricing

- If client is eligible, Diamond checks to see if there is a provider contract that matches the client's line of business (MCD or NON).
 - If there is no provider contract in Diamond that covers the client's date of service the claim is denied due to PRVIN.



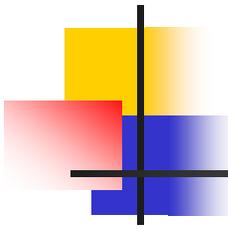
Contracts & Pricing

- If there is a provider contract covering the client's date of service; is there a contract based on the client's panel?
 - If no, then Diamond goes to the default contracts (no panel) to price the claim.
 - If yes, then Diamond goes to the Standard contract (panel contract) to price the claim.



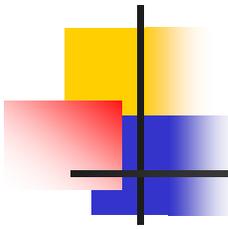
Contracts & Pricing

- No contract matching the client's panel; Diamond goes to the Default contracts.
- Is the LOB Medicaid?
 - Yes – Diamond goes to the Medicaid default contract.
 - No – Diamond goes to the Non-Medicaid default contract.



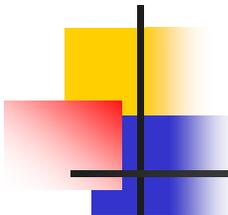
Contracts & Pricing

- LOB is Medicaid - Medicaid Default Contract
 - Diamond looks at the procedure code and the provider address flag on the claim line to determine whether to go to the PROVC or one of the PROVD records to find the correct price schedule to use to locate the correct PROCP.
 - If the procedure code is a Medicaid reimbursable service:
 - Provider address flag is 000 it goes to the PROVC record and then looks for a PROCP attached to the primary price schedule that begins with "0" and has an "OH" price region.
 - Provider address flag is 001, it goes to the PROVD record for AODINDIV and looks for a PROCP attached to the primary price schedule that begins with "1" and has an "OH" price region.
 - Provider address flag is 002 it goes to the PROVD record for MHGROUP and looks for a PROCP attached to the primary price schedule that begins with a "2" and has an "OH" price region.
 - Claim is priced and adjudicated.
 - If no PROCP is found the claim is denied. The claim will not have an allowed amount or a NC/DN reason code.



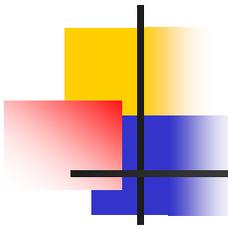
Contracts & Pricing

- If the procedure code is a Non-Medicaid reimbursable service:
 - There are no alternate price schedules attached to the Non-Medicaid default contracts.
 - The claims will be denied because Diamond will not be able to find a rate. There will be no NC/DN reason code.
 - If a board wants to pay the Non-MCD reimbursable service they will need to manually price and adjudicate the claim.



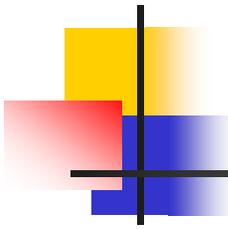
Contracts & Pricing

- Non-Medicaid Default Contract
 - Diamond looks at the procedure code and the provider address flag on the claim line to determine whether to go to the PROVC or one of the PROVD records to find the correct price schedule to use to locate the correct PROCP.
 - If the Provider address flag is "000" it goes to the PROVC record and looks for a PROCP attached to the primary price schedule that begins with "0" for MCD reimbursable services and the alternate price schedule that begins with "A" for Non-MCD reimbursable and has an "OH" price region..
 - If the Provider address flag is "001" it goes to the PROVD record for AODINDIV and looks for a PROCP attached to the primary price schedule that begins with "1" for MCD reimbursable services and the alternate price schedule that begins with "B" for Non-MCD reimbursable and has an "OH" price region.



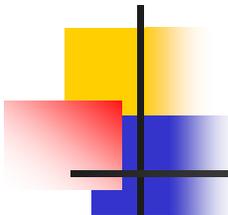
Contracts & Pricing

- If the Provider address flag is "002" it goes to the PROVD record for MHGROUP and looks for a PROCP attached to the primary price schedule that begins with "2" for MCD reimbursable services (there is no alternate price schedule attached to the MHGROUP PROVD record) and has an "OH" price region.
- Claim is priced and adjudicated and put on hold with an OOCTY reason code.
- Boards have the option of either denying or making the claim payable.
- If no PROCP is found the claim is denied and will not have an allowed amount or a NC/DN reason code.



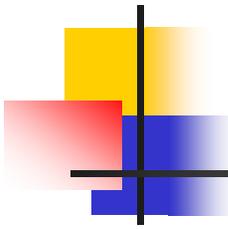
Contracts & Pricing

- There is a contract matching the client's panel; Diamond goes to the Standard contracts.
- Is the LOB Medicaid?
 - Yes – Diamond goes to the Medicaid standard contract.
 - No – Diamond goes to the Non-Medicaid standard contract.



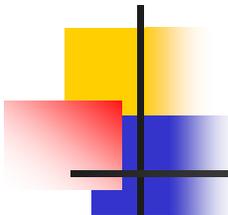
Contracts & Pricing

- Medicaid Standard Contract
 - Diamond looks at the procedure code and the provider address flag on the claim line to determine whether to go to the PROVC or one of the PROVD records to find the correct price schedule to use to locate the correct PROCP.
 - If the Provider address flag is "000" it goes to the PROVC record and looks for a PROCP attached to the primary price schedule that begins with "0" for MCD reimbursable services and the alternate price schedule that begins with "A" for Non-MCD reimbursable and has an "OH" price region.
 - If the Provider address flag is "001" it goes to the PROVD record for AODINDIV and looks for a PROCP attached to the primary price schedule that begins with "1" for MCD reimbursable services and the alternate price schedule that begins with "B" for Non-MCD reimbursable and has an "OH" price region.



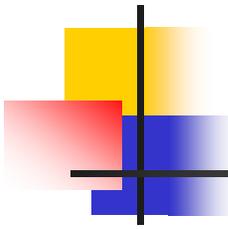
Contracts & Pricing

- If the Provider address flag is "002" it goes to the PROVD record for MHGROUP and looks for a PROCP attached to the primary price schedule that begins with "2" for MCD reimbursable services (there is no alternate price schedule attached to the MHGROUP PROVD record) and has an "OH" price region.
- Claim is priced and adjudicated.
- If no PROCP is found the claim is denied and will not have an allowed amount or a NC/DN reason code.



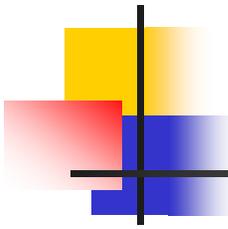
Contracts & Pricing

- Non-Medicaid Standard Contract
 - Diamond looks at the procedure code and the provider address flag on the claim line to determine whether to go to the PROVC or one of the PROVD records to find the correct price schedule to use to locate the correct PROCP.
 - If the Provider address flag is "000" it goes to the PROVC record and looks for a PROCP attached to the primary price schedule that begins with "0" for MCD reimbursable services and the alternate price schedule that begins with "A" for Non-MCD reimbursable and a price region that matches the price region on the PROVC record.
 - If the Provider address flag is "001" it goes to the PROVD record for AODINDIV and looks for a PROCP attached to the primary price schedule that begins with "1" for MCD reimbursable services and the alternate price schedule that begins with "B" for Non-MCD reimbursable and a price region that matches the price region on the PROVD record.



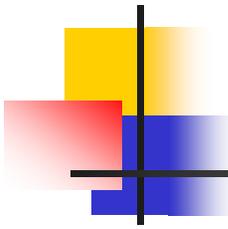
Contracts & Pricing

- If the Provider address flag is “002” it goes to the PROVD record for MHGROUP and looks for a PROCP attached to the primary price schedule that begins with “2” for MCD reimbursable services (there is no alternate price schedule attached to the MHGROUP PROVD record) and a price region that matches the price region on the PROVD record.
- Claim is priced and adjudicated.
- If no PROCP is found the claim is denied and will not have an allowed amount or a NC/DN reason code.



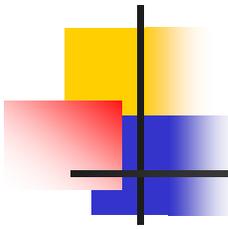
Contracts & Pricing

- Provider Contracts
 - There are a minimum of four active contracts for each provider.
 - Medicaid and Non-Medicaid Default Contracts
 - Maintained and entered by State staff
 - Medicaid and Non-Medicaid Standard Contracts
 - Maintained by board staff
 - All initial contracts (both Medicaid and Non-Medicaid) are entered by State staff



Contracts & Pricing

- If a provider is Medicaid only or is Non-Medicaid only, they still need all 4 contracts.
 - Reason: If you do not have the 2 standard contracts and the 2 default contracts, claims that come in via EDI will receive a critical error and those entered manually will become an OHIO claim with a DN/NC reason of PRVIN (provider ineligible).

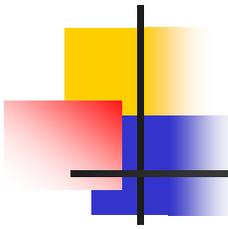


Contracts & Pricing

- One thing that is critical to remember when entering PROCP's – make sure when entering PROCP's they are attached to the appropriate price schedule and have the correct price region.

Procedure Codes and Affiliated Price Schedules

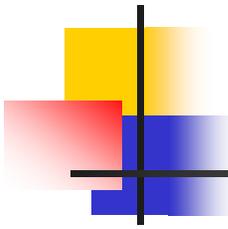
	Mental Health Services		AOD Services	
	(P0) Primary Price Schedule 044	(P2) Primary Price Schedule 244	(P0) Primary Price Schedule 044	(P1) Primary Price Schedule 144
Medicaid Reimbursable Services	90801 90862 H0004 (ind) H0031 H0036 (ind) S0201 S9484	H0004 (grp) H0036 (grp)	H0001 H0003 H0005 H0006 H0007 H0014 H0015 H0016 H0020	H0004 (ind)
	(A0) Alt. Price Schedule A44	n/a	(A0) Alt. Price Schedule A44	(A1) Alt. Price Schedule B44
Non-Medicaid Reimbursable Services	H0030 H0038 H0046 M143x M144x M153x M154x M155x M162x M220x M224x M225x M226x M227x M228x M229x M312x M314x M411x M412x M413x M414x		99236 A023x A051x A056x A061x A062x A063x A064x A065x A066x A074x A075x A078x A121x A122x H0009 H0012 H0017 H0018 H0019 H0021 H0022 H0023 H0047 T1006 T1009 T1010	H0030



Contracts & Pricing

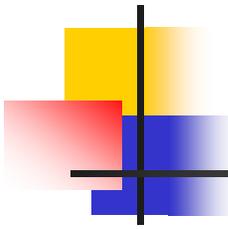
- Contract Changes
 - New rates only
 - Medicaid rates (PROCP's) are maintained by either ODMH or ODADAS Medicaid staff. New rates (PROCP's) are updated when the proper forms have been received.
 - Non-Medicaid rates – board staff will term the old PROCP's and enter the new PROCP's. Make sure you enter the same price region and price schedule that was on the old PROCP and the effective date should be the day after the termination date on the old PROCP.

NOTE: The only thing that ties a PROCP to the PROVC record is price region and price schedule.



Contracts & Pricing

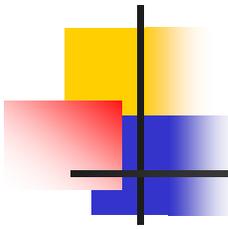
- Contract Changes (cont'd)
 - Going from an OH price region to a local price region on your Non-MCD contract
 - The only time you need to use a local price region (other than OH) is if you are charging a different rate for service for a Non-Medicaid eligible client than you do for a Medicaid eligible client or if the range of services you are providing are different between Medicaid and Non-Medicaid eligible clients.
 - When using a local price region you must have all rates (PROCP's) for MCD reimbursable services and Non-Medicaid reimbursable services in twice. Once with the Ohio price region and once with the local price region.



Contracts & Pricing

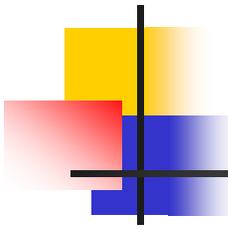
- Contract Changes
 - Going from an OH price region to a local price region (cont'd)
 - Term the old Non-MCD PROVC and PROVD records with the same term date.
 - Enter new PROVC* and PROVD* records making sure to attach the correct price schedules and enter the local price region (make sure the same effective date and price regions are on both the PROVC and PROVD records).

***You can use the copy function to copy the old PROVC and PROVD records; just remember to change the effective date, remove the term date and enter the correct local price region.**



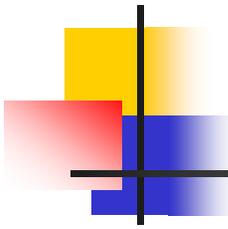
Contracts & Pricing

- Contract Changes
 - Going from an OH price region to a local price region (cont'd)
 - PROCP's for Medicaid reimbursable services will need to be entered with the local price region.
 - PROCP's for Non-Medicaid reimbursable services will need to be entered with the local price region.
 - Medicaid and Non-Medicaid rates are already in with the OH price region.



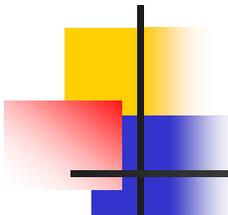
Contracts & Pricing

- Contract Changes
 - Provider was previously Non-MCD only but is now MCD and Non-MCD
 - Once the Medicaid contract has been submitted and approved, ODADAS staff will term your old MCD PROVC and PROVD records and create new MCD PROVC and PROVD records with the primary price schedule attached.
 - ODADAS/ODMH staff will enter the PROCP records for the Medicaid reimbursable services.
 - Board steps depend on whether the Non-MCD contract has an OH price region or local price region and whether they already had rates in for the MCD reimbursable services attached to the Non-MCD contract.



Contracts & Pricing

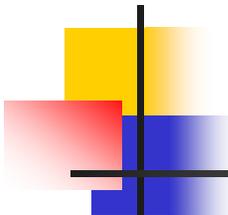
- Contract Changes
 - Provider was previously Non-MCD only but is now MCD and Non-MCD (cont'd)
 - If the board is using an OH price region:
 - Term your old PROCP's for Medicaid reimbursable services (if you have any). The new rates entered by ODMH/ODADAS will be used for pricing.
 - The rates for Non-MCD reimbursable services that are already in will be used to price those services for Medicaid eligible clients.
 - If the board is using a local price region:
 - If any rates have changed for either MCD or Non-MCD reimbursable services, term the old rates and enter new PROCP's with your local price region.
 - Enter PROCP's for the Non-Medicaid reimbursable services with an OH price region (you should already have them in with your local price region).



Contracts & Pricing

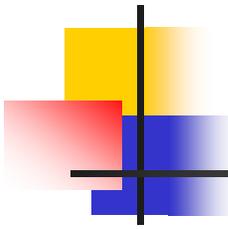
- Contract Changes
 - Provider was previously MCD only but is now MCD and Non-MCD
 - Contact ODADAS to have them term the old MCD PROVC and PROVD records. ODADAS will then add new MCD PROVC and PROVD records that contains the alternate price schedules
 - Term the old Non-MCD PROVC and PROVD records
 - Enter the new PROVC and PROVD records being sure to enter the correct price schedules and price regions
 - Enter the PROCP records with the correct price schedules and price regions for your non-MCD reimbursable services

Note: If you have other than an OH price region on your Non-MCD PROVC and PROVD records you will need to enter PROCP's for your Non-MCD reimbursable services twice – once with the OH price region and once with the local price region. You will also need to enter PROCP's for your MCD reimbursable services with the local price region.



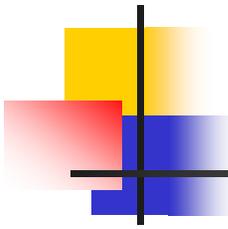
Contracts & Pricing

- Contract Changes
 - Contracting with an out-of-county provider
 - Contact ODADAS and they will set up both a MCD and Non-MCD contract.
 - New alternate price schedules that begin with “C” and “D” will be assigned.
 - Non-MCD only
 - The MCD contract will only have the alternate price schedules attached to the PROVC and PROVD records.
 - The Non-MCD contract will have the primary and alternate price schedules attached and will have a local price region.
 - Boards must enter any PROCP’s for MCD reimbursable services they are going to pay to Non-MCD eligible clients with a local price region and PROCP’s for Non-MCD reimbursable services with a local price region as well as with an OH price region.



Contracts & Pricing

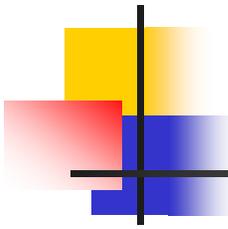
- Contract Changes
 - Contracting with an out-of-county provider (cont'd)
 - MCD only
 - The MCD contract will only have the primary price schedules attached to the PROVC and PROVD records.
 - The Non-MCD contract will have no price schedules attached.
 - MCD and Non-MCD
 - Both the MCD and Non-MCD contracts will have primary and alternate price schedules attached to the PROVC and PROVD records.
 - If you are using an "OH" price region on your Non-MCD contract you will only need to enter your PROCP's once with the "OH" price region. MCD rates are already in the system.
 - If you are using a local price region, board staff will need to enter PROCP's for the Non-MCD reimbursable services twice; once with an "OH" price region and once with the local price region. They will also need to enter the PROCP's for MCD reimbursable services with a local price region.



Contracts & Pricing

- Contract Changes

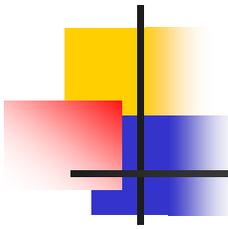
- Denying Non-Medicaid claims beyond submission deadline.
 - Some boards set deadlines for submission of claims for the prior fiscal year.
 - To meet this need the state has come up with a procedure that will automatically deny these claims. The drawbacks are:
 1. New contracts must be built and the old contracts termed.
 2. The alternate price schedules must be removed from the termed MCD contract and all price schedules from the termed non-MCD contracts.
 3. There will be no denied reason code on the claim.
 4. You can not do this ahead of time.
 5. This is an all or none scenario – must deny all non-MCD services. It is not procedure code specific.



Contracts & Pricing

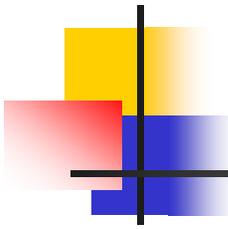
- Contract Changes

- Denying Non-Medicaid claims beyond submission deadline. (cont'd)
 - In order to implement this procedure, boards must notify MACSIS Support with the appropriate information as outlined in the procedure documentation which can be found on the MACSIS Web site by going to the Mac-Index and looking under Cheat Sheets & FAQ's.



Contracts & Pricing

- Things to remember:
 - ODMH/ODADAS maintains Medicaid rates and contracts.
 - Board staff maintains Non-Medicaid rates and contracts.
 - Rate changes only – term old PROCP and enter new PROCP making sure price schedule and price region are the same as the termed PROCP.
 - When making contract changes (PROVC) don't forget to make the appropriate changes to the PROVD records.
 - The PROVD records should contain the same effective dates and price region as the PROVC record.
 - Medicaid contract and rate changes must be submitted through each department's Medicaid Policy area.



Contracts & Pricing

- Things to remember:
 - When entering PROCP's make sure you attach them to the correct price schedule.
 - Make sure the price region on your PROCP's match the price region on your PROVC or PROVD record.
 - The information on the member's eligibility span that encompasses the date of service determines the contract under which a claim is priced.
 - The contracts and PROCP's price the claim and determine the allowed amount.
 - The Benefit Rules are applied during the adjudication process and determine the net amount.